



## A STRATEGIC AND RELIABLE PARTNER.

### At a Glance

- Professional Search and Recruitment Firm specializing in the placement of high-caliber executives and the implementation of strategic recruitment services
- Three core offerings: Retained Search, Recruitment Process Outsourcing, and Professional Consulting Services
- Shared risk pricing model ensures clients' optimal return on investment
- Clients cross a broad range of industries, including but not limited to Accounting, Banking, Finance, Food, Healthcare, Insurance, Manufacturing, Not-for-Profit, Real Estate, Retail, Software, and Transportation

### Recent Retained Searches

- Business Unit President
- VP Mergers & Acquisitions
- VP Corporate Business Development
- VP Human Resources
- VP Purchasing
- VP Sales & Marketing
- VP Engineering
- General Managers
- Director Information Technology
- Director Human Resources
- Director Financial Planning & Analysis
- Controller
- Director Product Management
- Director Contracts Administration
- Senior HR Manager
- National Sales Managers
- Regional Sales Managers

### Unmatched Search and Recruitment Services

The ability to listen to client needs, accurately assess a client's situation, and determine an efficient and effective strategy for matching high-quality, well-suited candidates is critical in a recruiting partnership, and that's exactly what you can expect from Quovis: a strategic, reliable partner.

As a professional search and recruitment process outsourcing firm, we specialize in the placement of high-caliber executives, as well as tactical recruitment services that address a full range of talent search, sourcing, and screening needs across multiple industries.

### High-Level Services & Top-Quality Delivery

Three core offerings include: Retained Search, Recruitment Process Outsourcing, and Professional Consulting Services

- **Retained Search:** Coupled with expert recruiters, top technology, and cutting-edge networking, we deliver high-level talent every time.
- **Recruitment Process Outsourcing (RPO):** Quovis is a beginning-to-end partner, committed to addressing a full range of talent recruitment needs at all phases of the hiring life cycle. Whether the project is large or small, fulltime or part-time, onsite or offsite, Quovis applies marketplace experience, talent networks, and recruitment expertise to reduce client recruitment costs and improve time to fill with a focus on employee retention.
- **Professional Consulting Services:** Quovis provides recruitment process analysis, planning, and optimization services to help businesses make marked improvements to their recruitment processes. We pour ourselves into our clients' business, providing everything from recruitment audits, to full assessment and implementation of new recruitment-related technology, to strategic recruitment planning and process evaluation for interviewing, recruiter training, and employee on-boarding.



## Why Choose Quovis?

Having been on both sides of the recruitment table, we know what it takes to make a partnership work and have developed an approach that puts those success factors into play.

- **Fair Pricing.** We have proven that exceptional service and results can come at a fair price. For example, with our shared risk model for Retained Search, our fees are 5-15% lower than the market average, which can save you as much as 45% on your search fees; for Recruitment Process Outsourcing, we customize our pricing to meet client needs – no surprises. Why do we do this? Because we are passionate about engaging in the very best collaborative partnerships.
- **Recruitment Experience.** Quovis brings a higher level of recruitment expertise to the table. We are a team made up of proven professionals who have not only been successful as search consultants, but also as internal, corporate HR professionals. As a result, we are more effective at understanding business processes and executing strategies to identify top talent.
- **Clients Always Come First.** We are laser focused on the details of every aspect of our engagements, taking time to fully understand all of the contributing factors that necessitate a successful search project. Recognizing the need for expediency, we strive to present you with qualified candidates under aggressive timelines, but more importantly, we ensure that proper time is taken upfront in identifying the most qualified candidates, who will fit your unique business culture and desired skill sets. As always, follow-up and proactive communication on the status of positions is critical, and we are readily accessible to our clients whenever we are needed.
- **Unwavering Integrity.** We are straightforward and committed to being open about every aspect of our work and capabilities. From the status of a position to whether or not we can fulfill a specific requirement, we will always be honest.

## A Strategic and Reliable Partner

We have built a reputation for delivering value based on our extensive recruitment experience, unwavering integrity, and commitment to accountability with each and every project.

As evidenced in every interaction, clients appreciate our serious, hard working style that blends well with our sense of ease and openness, and because Quovis is fully owned and operated by the principals of our company, we have a vested interest in and a personal dedication to our clients' success.

To find out how Quovis can help you find the talent to transform your business and gain market momentum, contact us at **262-439-4290** or e-mail **info@quovis.com**.

**“Quovis will assess and understand your business requirements from a recruiting standpoint, and then tailor a strategy to meet your specific needs. At the end of the day, we always feel good about the investment we put in with Quovis. They’re very customizable and willing to be flexible and work within my needs, plus their dependability and knowledge-base is appreciated.”**

– Matt Donaldson,  
HR Business Partner,  
Corporate Recruiting,  
Brady Corporation

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